



Subject Matter Expert

Sally W. Nagy

Ms. Nagy is a senior consultant with a proven record of results in applying business insight to the application of information technology to achieve the client organization's goals. She has a strong background in executive management, including strategic planning, information technology tactical planning, governance, organizational change management, procurement and contract negotiations, workforce development, organizational and program reviews, quality assurance and enterprise technical architecture.

Expertise

- IT Strategic Planning
- Governance

As Chief Information Officer/IT Director in both public and private sector organizations, she has directed all aspects of information technology including application development, project management, communications, operations, system architecture and technical support.

Ms. Nagy is currently a director with PCG Technology Consulting (PCG TC), where she provides consulting services in the areas of IT strategic planning, governance, organizational assessment, and performance measurement. She recently designed an enterprise governance model to enhance and extend the existing governance model in a large State of California department with a focus in the areas of Service Oriented Architecture, Business Process Management, Data Management, Security and IT Service Management. Prior to that, she developed IT strategic plans for the Seattle Public Schools, Santa Barbara County and the City of Sacramento.

Experience

Before joining PCG, Ms. Nagy served as CIO/IT Director for Santa Barbara County and the cities of Sacramento and Tucson.

At Santa Barbara, working in partnership with County departments, Ms. Nagy was responsible for directing and/or coordinating the procurement, development and deployment of a full range of information technologies and services to achieve the County's goals and support its constituents. This included setting and communicating vision, strategy, architecture, standards and policies; and coordination and oversight of information technology investments within a hybrid organizational model. She developed an IT expenditure baseline and identified opportunities for \$2M in savings, revamped the County's website to make it more citizen-centric in alignment with IT Strategic Plan goals, and implemented a new performance measurement system, an eGovernment program and web-based GIS services.

As Sacramento's CIO, Ms. Nagy developed the first Citywide Information Technology Strategic Plan and established a related governance structure. She led the development of an enterprise technology architecture to ensure compatible products and a streamlined technology acquisition process, implemented an integrated voice and data network to support future technology needs and save roughly \$1M per year in phone costs, and developed a mobile communications plan to reduce cell phone costs nearly \$400,000 annually.

While in Tucson, Ms. Nagy oversaw the implementation of a new case management system for the municipal court, defined requirements for community-wide telecommunications network infrastructure and negotiated a \$32M cable television contract.

Education and Affiliations

Ms. Nagy earned a BS degree from West Virginia University and a Master of Business Administration (MBA) degree from Claremont Graduate University.